


Michael Najjar

Entrepreneur - Architect - Product Designer

Design thinker with a passion for sustainability, a deep appreciation for music and nature, and an openness to exploring new ideas. With a broad range of skills and experiences, I am confident in my ability to make meaningful contributions to any organization. Whether working on a new design or launching a startup, I am driven to add value and make a positive impact on the world.

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SKILLS

Architecture

Interior design

Product design

Lean Startup

Design Thinking

Sustainability

Workspace design

Biophilic design

UI/UX

No-code tools

3D modeling

3D rendering

Digital fabrication

Strategy

Leadership

WORK EXPERIENCE

Co-founder & CEO

Spacebloom 

03/2021 - Present

The fastest, simplest, and most sustainable way to design your office, boosting wellbeing & productivity, backed by science & data.

Brussels, Belgium

Achievements/Tasks

- Founded the startup, got accepted in [We are founders](#) incubator program, then [Start it @ KBC](#) accelerator program
- Created & implemented the business model, website, sales & marketing strategy from scratch
- Onboarded a co-founder
- Set up the no-code tools to run the MVP and iterated value propositions
- Created value for first 2 customers & generated revenue

Medior Architect & Concept Designer

Out of office 

06/2020 - 03/2021

OOO is a change management and design company that transforms the way companies work.

Brussels, Belgium

Achievements/Tasks

- Created workspace concept designs for 3 companies
- Optimized the design processes to gain time
- Followed up technical drawings with contractors

Co-founder & Architect

Archave 

10/2016 - 07/2020


Architecture & Interior Design studio

Beirut, Lebanon

Achievements/Tasks

- Designed & built a 4000 sqm outdoor nightclub
- Designed & built interiors for private apartments
- Designed & built 3000 sqm seaside restaurant, lounge & nightclub

Cofounder & Product Designer

Albi Creations 

10/2016 - 07/2020

Albi is a lifestyle brand that aims to empower communities by fostering craftsmanship & digital fabrication.

Beirut, Lebanon

Achievements/Tasks

- Founded the company, created the website, secured key partnerships to kickstart the project
- Set up the inventory CRM system
- Designed, produced and sold products on the local market generating 220K in 2 years

WORK EXPERIENCE

Architect & Tactical Urbanist

Public Interest Design

10/2015 - 10/2016

PID is a non-profit and multidisciplinary organization that specializes in Research and Strategy.

Beirut, Lebanon

Achievements/Tasks

- Created & implemented urban designs in underprivileged neighborhoods to support development of local communities
- Organized workshops & seminars to initiate craftsmen to digital fabrication
- Designed a product that secured us 100k of grants

EDUCATION

Innovation of Products & Services: MIT's Approach to Design Thinking, Entrepreneurship

Massachusetts Institute of Technology, Sloan School of Management

02/2017 - 10/2017

Bachelor of Architecture - Honors - 2nd Prize

Académie Libanaise des Beaux-Arts (ALBA)

10/2006 - 06/2013

Beirut, Lebanon

HONOR AWARDS

1st International Prize Urbanistes Sans Frontières Competition (01/2014)

Urbanistes sans frontières - UNESCO

- An international competition for "Ecological Restructuring of a Slum and Adaptation to Climate Change"

SOFT SKILLS

Communication

Empathy

Creative thinking

Problem-solving

Team work

Adaptability

Critical thinking

Flexibility

Fast learning

User experience

Tech savvy

LANGUAGES

English

Full Professional Proficiency

French

Native or Bilingual Proficiency

Arabic

Native or Bilingual Proficiency

INTERESTS

Martial Arts

Biking

DJing

Music

Travelling

Photography

Science

Technology

Hiking

Ice cream